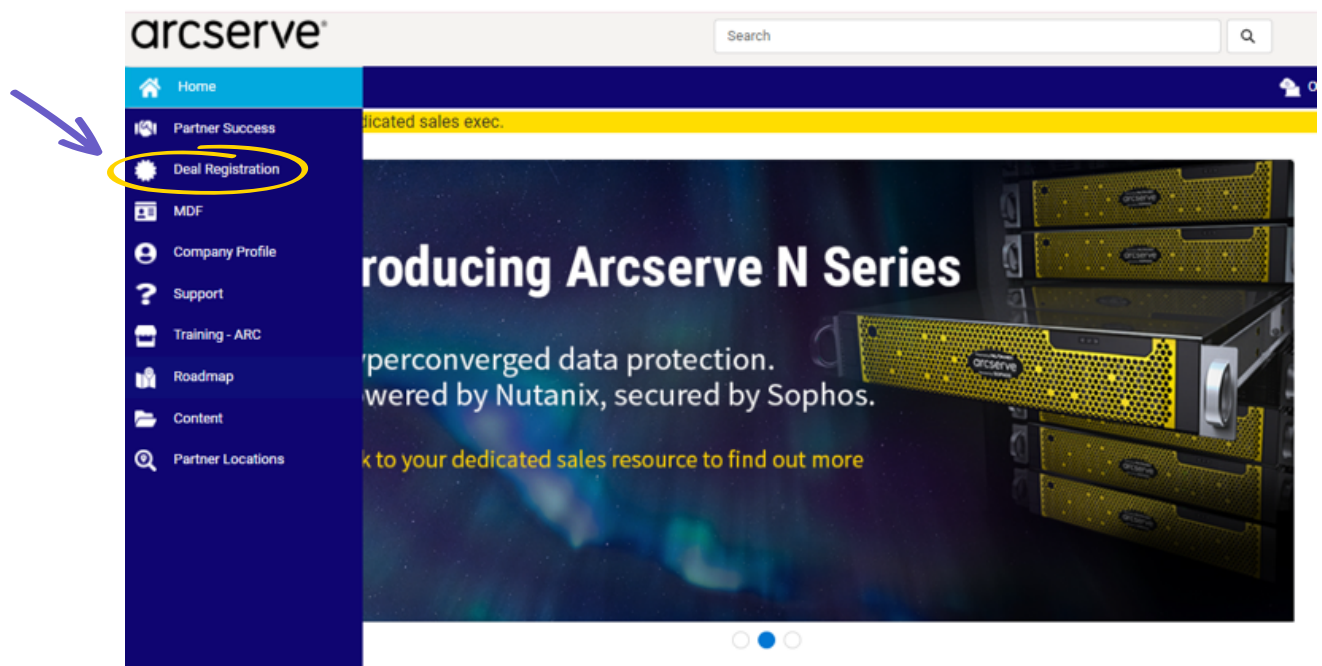


The First Step to Winning a Deal, is Registering That Deal.

We Make it Easy.

Follow these easy steps to register your awesome Arcserve deals:

1. Head to Partner Zone (login.Arcserve.com)*
2. Navigate to left-hand pane and click Deal Registration



3. Fill out the Deal Registration in full. Make sure to include any promotional codes in play

The screenshot shows the 'Deal Reg Information' form in the Arcserve portal. The form includes fields for:

- Company (Company)
- First Name (First Name)
- Last Name (Last Name)
- Email (Email)
- Phone (Phone)
- Street (Street)
- City (City)
- Country (Select an Option)
- State (Select an Option)
- Zip/Postal Code (Zip/Postal Code)
- End User Tax ID (End User Tax ID)
- Website (http://)
- Estimated Revenue (Estimated Revenue)
- Lead Currency (Select an Option)
- Expected Close Date (Expected Close Date)
- Product Interest
- Current Solution (Select an Option)
- Partner Promo Code (Partner Promo Code)
- Use Case (Use Case)
- Deal Source (Select an Option) - circled in yellow
- Distributor (Distributor)
- Sector (Select an Option)
- Industry (Select an Option)

 A blue 'SUBMIT' button is located at the bottom center of the form, also circled in yellow. Two blue arrows point to the 'Deal Source' dropdown and the 'SUBMIT' button.

4. Keep track of all approved and won deals on the right-hand side of the dedicated deal registration page:

PARTNER DEAL REG

DealRegistration ID	Account	Created Date	Status
555		8/7/2018 5:59 PM	Pending Approval
DR-0010543		10/21/2021 10:14 PM	Approved
DR-0039341		10/26/2021 9:26 AM	Approved
DR-0039345		10/26/2021 9:59 AM	Approved
DR-0039347		10/26/2021 10:07 AM	Pending Approval
DR-0039352		10/26/2021 10:19 AM	Pending Approval
DR-0039353		10/26/2021 10:30 AM	Approved
DR-0039383		10/26/2021 7:35 PM	Approved
DR-0039386		10/26/2021 8:08 PM	Rejected
DR-0039388		10/26/2021 8:24 PM	Approved

[View All](#)

5. Work with your dedicated rep to win the deal!

Let's close some business...together.

